



## TAMID GROUP

### **Business Development Associate - TAMID Group Israel**

TAMID Group is seeking a motivated Business Development Associate for our Israel office to support the growth of partnerships with Israeli companies and entrepreneurs. The position will report directly to the Director of Company Relations and collaborate with internal teams for program integration.

#### **About TAMID Group**

TAMID Group facilitates experiential education and cultivates relationships to create a strong, lasting connection to Israel for emerging professionals. We serve 4,000 student members at 57 chapters located on college campuses around the world, as well as more than 9,000 alumni members working in a variety of professional fields. We reach our members through a series of programs:

- Education curriculum
- Pro-bono consulting for Israeli startups
- Israel-focused investment portfolio
- Summer Internship Program in Israel
- Alumni engagement and professional development

#### **Key Responsibilities**

##### **Business Development**

- Develop outreach strategies to attract and onboard new companies.
- Responsible for all inbound company interests.
- Coordinate introductory calls and assess the qualifications of companies.
- Represent TAMID at ecosystem events and conferences.
- Create and manage a pipeline of Israeli entrepreneurs based in the US.
- Serve as account manager to a small portfolio of companies

##### **Collaboration**

- Collaborate with TAMID teams to integrate companies into programs.
- Assist with special projects and events that require company participation.

##### **Administration**

- Maintain and update records in Salesforce and Monday.com.
- Manage company relations email for timely response.

## **Qualifications**

- Bachelor's degree (preferred)
- 0-2 years of work experience
- Self-starter mentality
- Excellent organizational and communication skills
- Proficiency in software tools (Salesforce, Monday.com)
- Fluency in Hebrew and English
- Passion for TAMID's mission

This is a hybrid position (remote and in-office), with at least one day per week in the Tel Aviv office. Some evening and weekend work is required (June-August).

Compensation: 9,000 - 11,000 ILS per month, based on experience

**To apply, submit your application [HERE](#).**

***TAMID is an Equal Opportunity Employer. The organization does not discriminate in employment and personnel practices based on race, sex, age, handicap, religion, sexual orientation, or national origin***